### The 10th "SAKURA" Japan Women's Wine Awards 2023

#### The Biggest International Wine Competition in Asia



SAKURA AWARDS OFFICE

### What is "SAKURA" Japan Women's Wine Awards?

SAKURA AWARDS was launched in 2014.

The 3 main goals are "to select wines that pairing with Japan's food culture", "to increase wine consumption in Japanese market", and "to expand opportunities for women working in the wine industry". This year marks the 9th edition as the international wine competition, which evaluates wines with the palate of Japanese women, and next year will mark the 10th anniversary.

This year, we had planned to hold the judging assessment in February, but due to pandemic, we had to postpone it to April. Thanks to everyone's support, we were able to carry out the judging assessment successfully in Tokyo on the 4<sup>th</sup> and in Osaka on the 13th of April by 430 judges working in the wine industry from all over Japan.

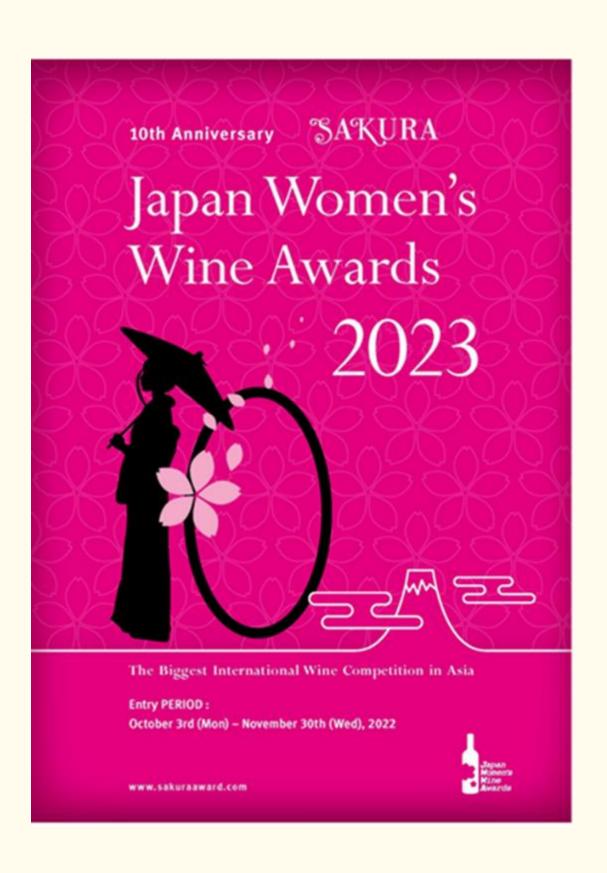
This year we received a record number of entries with 4,562 items from 25 countries. We are deeply grateful to producers around the world for recognising the SAKURA AWARDS as an international wine competition.

The SAKURA AWARD is very important as wine competition, but what is even more important for us is the promotion of the award-winning wines. We believe that our most important mission is to deliver the award-winning wines to consumers and to increase wine consumption.

Yumi Tanabe President of Japan Women's Wine Awards



#### Toward the 10th Annual SAKURA AWARD in 2023



#### Theme?

How to promote to increase consumption

- Medal logo on all bottle of awarded wines!
- Display for awarded wines in the wine shop!
- Strong partnerships with distributors and retailers!
- Increase the number of the listings of awarded wines!
- Strong partnerships with grower's association!

#### CREDIT SAISON "TENTOMUSHI" Magazine

CREDIT SAISON is a credit company, and circulated 300,000 copies monthly for the members.







# Awarded wine promotion activities

"Sakura Awards Jury Talk Show" at Grand Wine Festival Hanshin Department Store in Osaka









#### "Message de Yamaya"

#### Sales promotion catalogue for consumers by YAMAYA

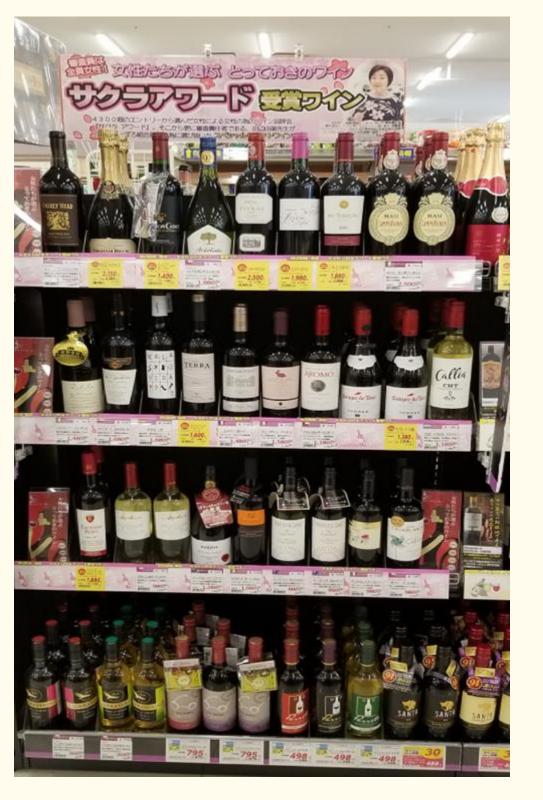




Sales catalogue and awarded wines display by Co-op Sapporo







#### AEON de WINE web catalogue awarded wine by AEON Liquor Co.



審査会世界各地から於5回のワインがエントリーされ、女性 ワインプロフェッショナル(ソムリエ、ワイン報告家、ワイン

スケール講師、ワインジャーナリスト、ワインインボーター

独領 ワインの振ぶは かどりインドやイスティングで来る

3 4 5 6 7 8 9

10 11 12 13 14 15 16





賞があります。

特別賞:「女性ワインメーカー賞」「ジャパニーズワイン賞」「ロゼワイン賞」「いつも飲みたいスパークリングワイン 賞」 『デザートワイン賞』 『フォーティファイドワイン賞』 「これから飲みたい品種賞」 『コストパフォーマンス賞』 和食・アジア料理に合うワイン賞: 『寿司に合うワイン賞』 「天ぶらに合うワイン賞』 『すき焼きに合うワイン賞』 「鉄 極焼きに合うワイン賞。 「焼き鳥に合うワイン賞。 『寄せ錦に合うワイン賞』 「中華料理に合うワイン賞。 「韓国料理 に合うワイン賞』「タイ料理に合うワイン賞」



#### 2022 Liquor Mountain Wine Festa in KYOTO by Liquor Mountain Co.

Liquor Mountain Co. is importer and retailer.







#### Awarded wine web catalogue by Monte Bussan Co., Ltd.





Monte Bussan is importer specialized Italian wines.



#### SAKURA Award Display Contest by Mikuni Wine Co.

Mikuni Wine is importer.







### Exhibition event "SHOKUOU 2022" by Nabata Co.

Nabata is distributor specialized for restaurants.













#### Original necker with awarded logo by Mann's Wine Co.

Mann's wine is domestic wine producer.





この度は大変名誉ある賞をいただき、ワイン造りに関わった皆で喜びをかみしめています。

受賞した2つのワインはいずれも甲州種でつくられたものです。私達マンズワインは1962年の創業以来、この甲州種には誇りと特別な想いをもって、いかに高品質なワインをつくるかに取り組んできていますので、喜びもひとしおです。

「ソラリス 山梨甲州 2019」は

"その年の山梨を表現する、甲州種の最高のワイン"

をコンセプトに取り組んでいます。

山梨県内の産地や畑ごとに細かく分けて、ぶどうの個性に合わせた仕込みを行い、 その中から品質の良いキュヴェのみを選別してアッサンブラージュしています。 「2019年の山梨」を多くの方に感じて、楽しんでいただければと思っています。

「酵母の泡 甲州 セック」は

勝沼ワイナリー醸造責任者 字佐美孝 酵母による二次発酵が生み出すきめ細かい泡が特徴のスパークリングワインで、 2008年の発売以来、大変多くの方々に楽しんでいただいています。最高峰である

ソラリスがハレの日のワインであれば、こちらはもう少し気軽に、皆さまの日常の食卓に華やぎを添えるワインでありたい という想いでつくっています。

良いワインは特別な誰かがつくりあげるものではなく、ぶどう栽培農家さんや醸造、製造の現場を担うマンズワインのメン バー、本当に多くの人達の力が合わさってできるもの、「皆でつくっている」ことを日々実態しています。関わる全ての人 が造り手なのです。

今後もぶどうを大切に育み、丁寧に仕込み、今日できる全てを尽くしていきます。

造り手の誰もが労を惜しまず、一切の手を抜かず「日本がおいしくなるワイン。」を皆様にお届けできるように努めてまい ります。 (勝沼ワイナリー醸造責任者 宇佐美孝)



# Mission of "SAKURA" Wine Awards

To stimulate the wine market in Japan

Quality & Quantity

WE AIM TO INCREASE!



To increase the annual wine consumption in Japan!



To select wines to go with Japanese and Asian cuisine!



To expand opportunities for women in the wine industry!



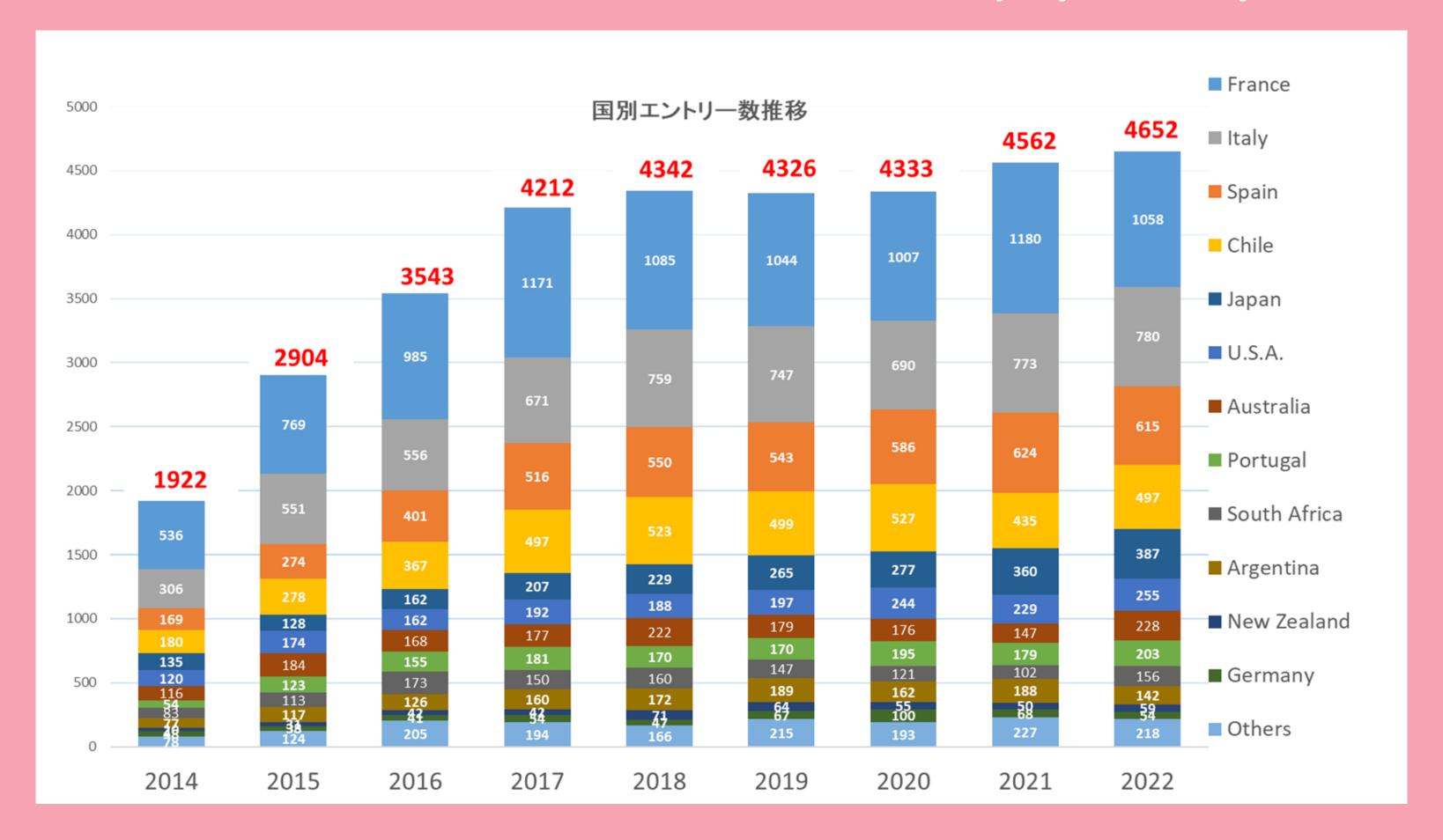
# 10 Years History of Sakura Awards

Jan 2014	"SAKURA" Japan Women's Wine Award held for the first time. The first Japanese women's wine judging panel. The judging panel of Japanese women is recognized as the world's pioneer in the judging of wine and food marriage.
Mar 2014	Award ceremony, award-winning wine exhibition, and award-winning wine tasting at FOODEXJAPAN hosted by Japan Management Association, to continue through 2019.
Feb 2015	The 2nd event is held. Number of entries exceeds 3,000 items.
Mar 2015	Exhibited for the first time at ProWein, the world's largest wine exhibition held in Germany. Continued to exhibit at ProWein since then.
Feb 2016	The 3rd edition was held. The number of entries increased by 19% over the previous year, exceeding 4,000 items.
Jan 2018	The 5th edition is held. The number of sales partners actively marketing award-winning wines reaches 75. Registration of supporting restaurants that carry award-winning wines begins.
Jan 2019	The 6th edition is held. The number of judges reaches 560.
Jan 2020	The 7th event was held. Recognition among general consumers increased with 130 sales partners and 70 supporting restaurants. Best Great Value Sparkling Wine Award is newly established to reflect the increase in sparkling wine consumption.

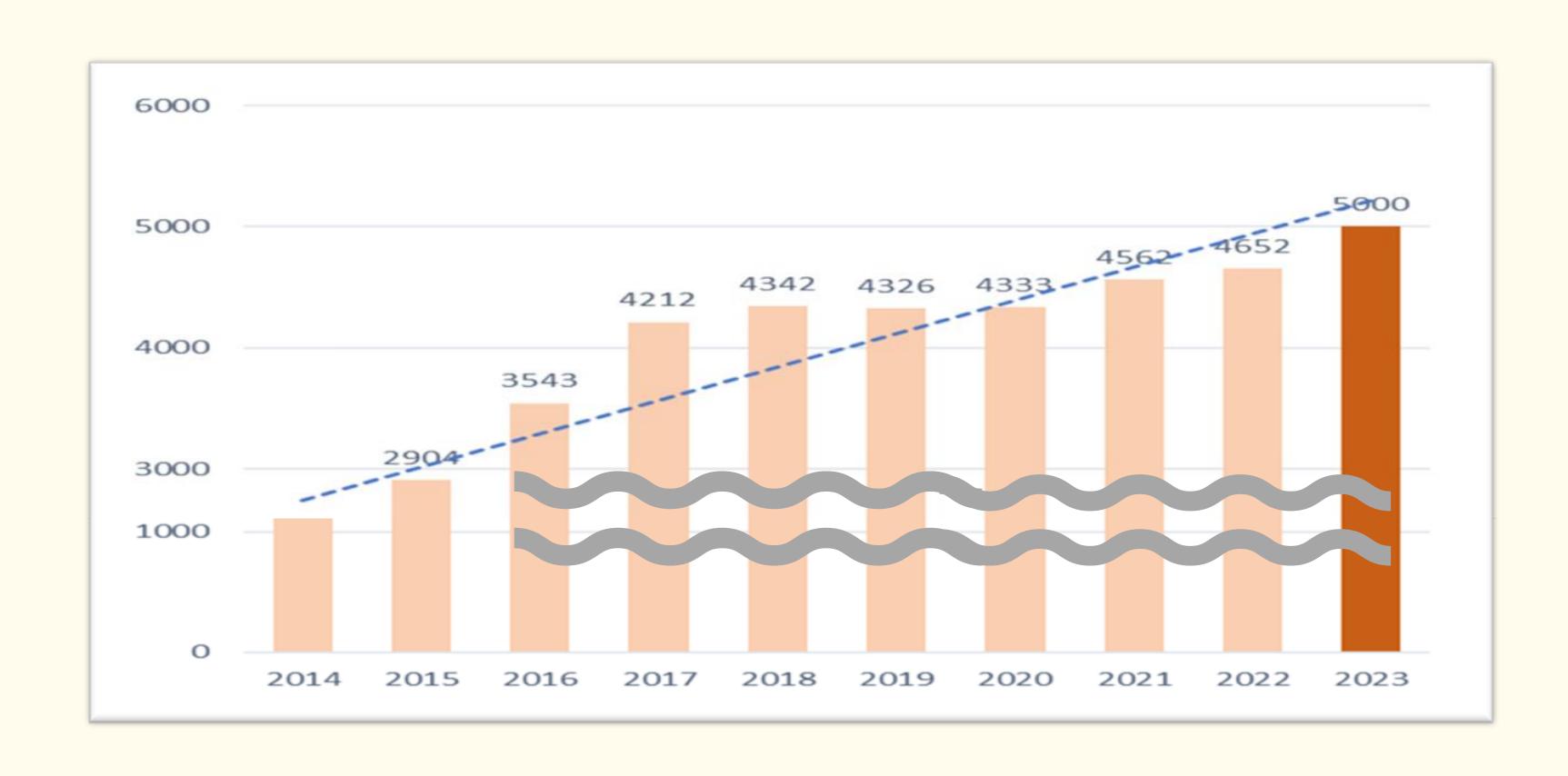
# 10 Years History of Sakura Awards

Feb 2021	Held the 8th. Judging sessions were held in Tokyo and Osaka. Despite the Corona disaster, the number of entries exceeded 4,500 items, the largest number ever. Sales cooperative companies numbered 137, and more than 100 restaurants supported the event.
Jun 2021	Aiming for further growth of the Sakura Awards, the Wine and Spirits Culture Association, the organizer of the awards, and Wine and Wine Culture Co. Wine and Wine Culture Co., Ltd. will become a wholly owned subsidiary of Credit Saison Co.
Apr 2022	The 9th Judging Committee meeting was held in Tokyo and Osaka.
Apr 2022	138 sales partner companies. More than 100 supporting restaurants.
May 2022	The Sakura Awards ceremony was held at Hotel Gajoen Tokyo for the first time in three years.
Jul 2022	The first-ever Sakura Award-winning wine tasting was held.
Oct 2022	Entries for the 10th Sakura Award 2023 are now open.

#### Transition of the total number of entry by country

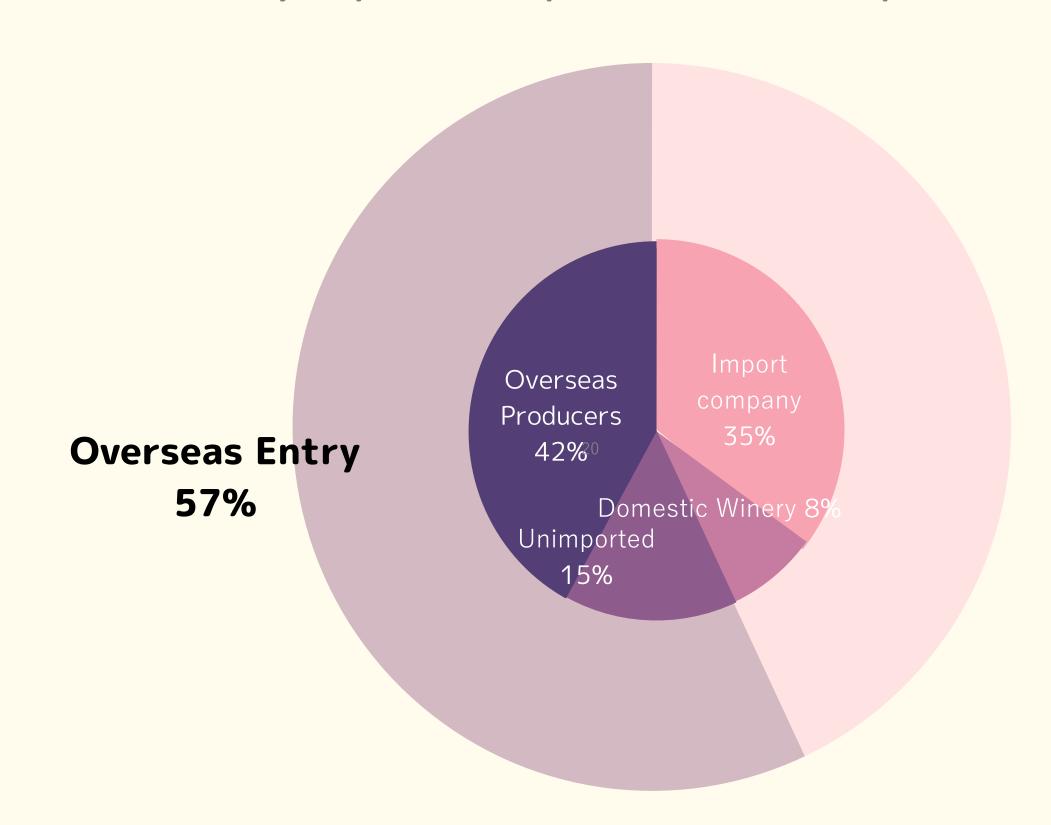


# Number of entries approaching 5,000 items!



# Entries by producers are increasing

Ratio of entries by Japanese importer, domestic producer and from overseas.

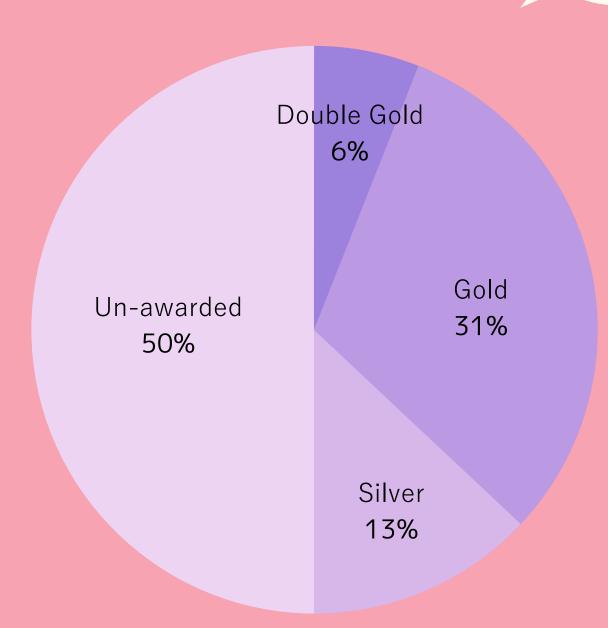


# Ratio of each awards





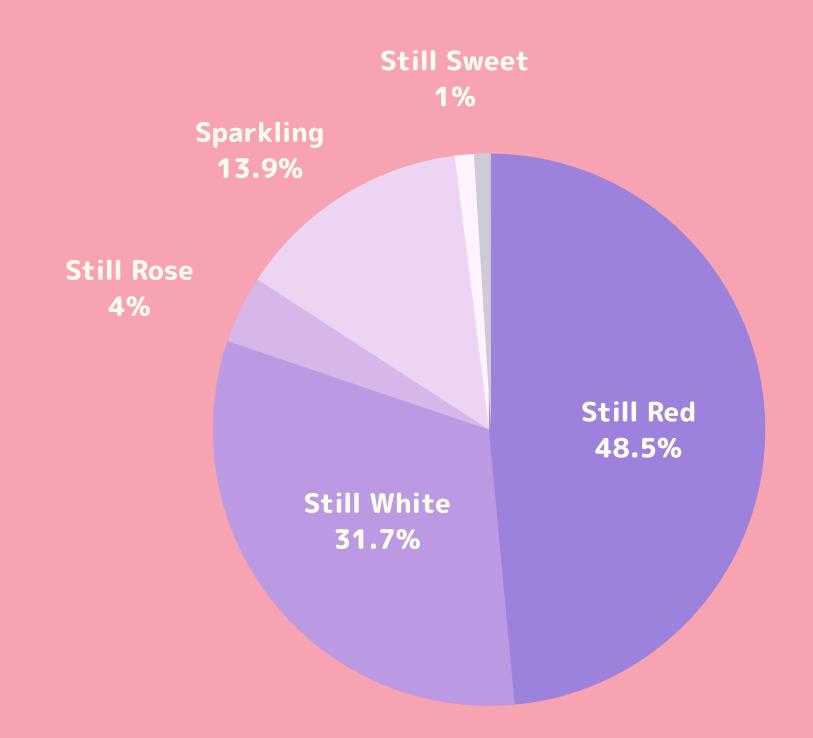
60 Diamond trophy were selected among the Double Gold!





2022 Awarded Result	
Double Gold	286
Gold	1,425
Silver	614
Un-awarded	2,327
TOTAL	4,652

# Entry Category Ratio of the awarded wines by price range



Price range	Awarded	%
A ≧ 6001	144	6%
B 4001-6000	159	7%
C 2501-4000	453	19%
D 1501-2500	690	30%
E 1001-1500	515	22%
F ≦ 1000	380	13%
Unknown	56	2%
TOTAL	2049	100%

# Special Awards Women Winemaker of the year 2022







Ms. LAURE GUILLOTEAU



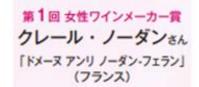


JEAN-CLAUDE BOISSET

BOURGOGNE PINOT NOIR
LES URSULINES 2020

#### "グランプリ"女性ワインメーカー賞 2014年~ 2021年







第2回 女性ワインメーカー賞 ジョイア・クレスティさん 「ファットリア カルビネータ フォンタルビーノ」(イタリア)



第3回 女性ワインメーカー賞 カレン・ターナーさん 「ブリウレ サン ジャン ド ベビアン」 (フランス)



第4回 女性ワインメーカー賞 エバ・プリムさん 「セラー・ロナデレス」 (スペイン)



第5回 女性ワインメーカー賞 アンドレア・フェレイラさん 「フィンカ ラ セリア」 (アルゼンチン)



第6回 女性ワインメーカー賞 フロリアンヌ・エズナックさん 「シャンバーニュ ジャカール」 (フランス)



第7回 女性ワインメーカー賞 ジャヌヴィエーブ・ジャンセンズ& 「ロバート モンダヴィ ワイナリー」 (アメリカ)



第8回 女性ワインメーカー賞 サスキア・グッツィーさん 「シャトー・ブカリュ」 (フランス)

#### Special Awards Grand-Prix ~ Pairing with Japanese and Asian cuisines!





































# Special Awards









AMÉDÉE CERESIA

"Rose" Wine



Great Value Sparkling Wine









"FORTIFIED" Wine

# WHAT'S NEW!

#### **BIO WINE**

BIO wines from 2021 marked with a leaf symbol







Organic/lutte raisonnée	148
Sustainable/HEV/Carbon neutral	239
Vegan	63
SO2 additive-fre	15
Others	9
Total	474

#### ORANGE WINE

Introduced as a new category

\*36 entries from Georgia!

## We will be back at Prowein 2023!



#### **ProWein**



#### Overseas Public Relations Activities

We exhibited a booth at the world's largest wine exhibition in Germany to raise the profile of the Sakura Awards; we have exhibited four times in a row since 2015, exhibiting award-winning wines and conducting seminars.

Wine and sushi matching experience event in collaboration with producers' organizations

#### 海外での広報活動

ドイツで開催される世界最大のワイン展示会に ブース出展し、サクラアワードの知名度向上のため に活動。2015年から連続4回出展し受賞ワインの 展示とセミナーを行いました。





生産者団体とのコラボレーション ワインと寿司のマッチング体験イベント







受賞ワイン試飲ブース 世界各国、多くの生産者様から サクラアワード試飲ブースに、 受賞ワインをご提供いただきました。

#### Award-winning wine tasting booth

Many producers from around the world donated their award-winning wines to the Sakura Awards tasting booth.



# Judging Assessment

The 430 judges rigorously evaluated the 4,652 entries 430 judges rigorously evaluated the 4,652 entries by blind tasting. The jury consisted of sommeliers, wine school instructors, importers and distributors, journalists, oenologists, and winemakers.





#### All Women wine professional

The judges will be divided into groups of five for each wine category. The wines will be blind tasted by category of wine The only information disclosed about the wines during the judging is the grape variety and vintage. grape variety and vintage, and are rated on a 100-point scale. Each flight (called a "flight") consists of 12 to 15 wines tasted. tastings of 12 to 15 wines per flight (called flights), with 4 to 5 flights per day.)



# **Awards Search System**

#### Easy to find awarded wines!





Award year, award (medal), special award, producer/winery name, wine name, wine type, country of origin, region, vintage, principal grape varietieswine name, wine type, country of origin, region, vintage, main grape variety, importing company/companies, price range, BIO-WINE, wine number, Importing/handling company, price range, BIO-WINE, wine number You can search by the link.



# Supporters

Embassy and government agency's office(*) in Japan
Embassy of the Argentine Republic
Embassy of the Republic of Austria
Australian Embassy Tokyo
Embassy of the Federative Republic of Brazil
Embassy of the Republic of Chile
ProChile Japan
Embassy of the Republic of Croatia
Ambassade de France
Ambassade de France au Japon Businesse France
Embassy of Georgia
Embassy of the Federal Republic of Germany
Embassy of Greece
Embassy of Hungary
Embassy of Israel
Embassy of Italy
Embassy of Italy - ICE
Embassy of the Grand-Duchy of Luxembourg
Embassy of the Republic of North Macedonia
Embassy of the United Mexican States
Trade Commission of Mexico - PROMEXICO
Embassy of the Republic of Moldova
Aicep Portugal Global Business Development Agency
Embassy of Romania
Embassy of the Republic of Serbia
Embassy of the Slovak Republic
Embassy of the Republic of South Africa
Embassy of the Kingdom of Spain
Embassy of Switzerland
Embassy of the Oriental Republic of Uruguay
New Zealand Embassy
Embassy of the United States of America
Embassy of the Republic of North Macedonia
Embassy of the Republic of Bulgaria in Japan
Embassy of Lebanon

	Growers Association
ARGENTINA	WINES OF ARGENTINA
AUSTRALIA	WINE AUSTRALIA
AUSTRIA	AUSTRIAN WINE MARKETING BOARD
BRAZIL	IBRAVIN BRAZILIAN WINE INSTITUTE
CHILE	WINES OF CHILE
	BLAYE COTES DE BORDEAUX
	BORDEAUX & BORDEAUX SUPERIEUR
	BUREAU INTERPROFESSIONNEL DES VINS DE BOURGOGNE (BIVB)
	C.I.V. LANGUEDOC
	CHAMPAGNE BUREAU DU JAPON (COMITE INTERPROFESSIONNEL DU VIN DE CHAMPAGNE)
	CIVP PROVENCE (CONSEIL INTERPROFESSIONNEL DES VINS DE PROVENCE)
	COMITE INTERPROFESSIONNEL DES VINS DU JURA
FRANCE	CONSEIL DES VINS DE SAINT-EMILION
FRANCE	COTES DE BOURG
	FEMMES ET VINS DE BOURGOGNE
	INTER BEAUJOLAIS
	INTER RHONE
	INTERPROFESSION DES VINS DU SUD-OUEST
	UNION DES GRANDS CRUS DE BORDEAUX
	UNION DES GRANDS CRUS DE CHABLIS
	VINS DU CENTRE-LOIRE - BIVC
GERMANY	WINES OF GERMANY
005505	ENTERPRISE GREECE
GREECE	WINES OF CRETE
	CONSORZIO DOC PROSECCO
	CONSORZIO VINO CHIANTI CLASSICO
ITALY	FRANCIACORTA JAPAN OFFICE
	LE DONNE DEL VINO
NEW ZEALAND	NEW ZEALAND WINEGROWERS
	IVBAM-VIGNO MADEIRA
PORTUGAL	VINHO VERDE
	WINES OF PORTUGAL (VINIPORTUGAL)
ROMANIA	A.P.E.V.
SOUTH AFRICA	WINES OF SOUTH AFRICA

	ABRA ASOCIACION DE BODEGAS DE RIOJA ALAVESA
	ALICANTE WINES DOP
	CONSEJO REGULADOR "D.O. LA MANCHA"
	CONSEJO REGULADOR DE LA D.O. TIERRA DE LEON
SPAIN	CONSEJOS REGULADOR JEREZ
	D.O.CAVA
	D.O.NAVARRA
	D.O.P.CARINENA
	DENOMINACION DE ORIGEN VALDEPEÑAS
	ICEX SPAIN TRADE AND INVESTMENT
	INSTITUT DEL CAVA
	INSTITUTO PARA LA COMPETITIVIDAD EMPRESARIAL
	DE CASTILLA Y LEON
USA	CALIFORNIA WINE INSTITUTE
	NAPA VALLEY VINTNERS
	OREGON WINE BOARD / WASHINGTON STATE WINE
	COMMISSION - JAPAN REP. OFFICE
	WASHINGTON STATE WINE

Growers Association in Japan
Hokkaido Wine Consulting Group
Japan Wineries Association
Yamagata Prefecture Wine Manufacturer's Association
Yamanashi Prefecture Wine Manufacturer's Association
Nagano Prefecture Wine Association
Western Japan Winery Association

Other Association in Japan
oan Restaurant Association
oan Winery Association
oan Sommelier Association
tel Barmen's Association ,Japan
ne Importers Association of Japan
oan Wine and Spirits Importer's Association
opon Bartender's Association
sociation of Japan Wine Lovers



July 2022
Donation to: The Japanese
Society of Vine and Wine
Research (ASEV JAPAN)
Donation amount: 300,000 yen



The American Society of Vine and Wine Viologists (ASEV Japan) is an academic society

The ASEV Japan is the world's largest society in this field.





# **Charity Activities**

We engaged in social contribution through wine charity events.



**July 2022** 

**Donation to: Embassy of Ukraine** 

in Japan

Donation amount: 1,400,000 yen

Ukraine and many of the countries hosting the displaced are Ukraine is also a wine-growing region.

We have donated to support the people of Ukraine who are suffering from war. We have donated to the Ukrainian people who are suffering from the war.

# The 10th "SAKURA" Japan Women's Wine Awards 2022 Schedule



💥 Please note that the schedule is subject to change.